



August 21, 2007

To Whom It May Concern,

It is my pleasure to recommend Sharmen Lane for your speaking, training, or coaching position. I am the president of LoanOfficerSchool.com, the largest mortgage training organization in the nation. I came to know Sharmen when I was a co-speaker with her as part of a multi million dollar budget – national speaking tour – known as Close More University in 2002. Sharmen distinguished herself by consistently receiving exceptional feedback from tens of thousands of attendees closely measured speaker ratings. I surely rank her in the top 1% of speakers that I have ever witnessed in my twelve years on the public speaking circuit.

Overall, Sharmen is highly intelligent with many exceptional skills. We entered into a contract with her four years ago and quickly made her our senior instructor. We have many instructors and she always receives the very highest feedback after each course she instructs and event she hosts.

Sharmen has excellent communication skills. Her written work is both clear and concise, and interesting to read. She demonstrates her oral articulateness in the discussion of many technical and complicated topics that are an integral part of our courses and leaves each student with a complete understanding of the content. Sharmen also demonstrates good team working skills in group assignments.

At a personal level, Sharmen is a well disciplined, industrious colleague with a very pleasant personality. She goes above and beyond all requirements in the quantity and quality of her projects, putting in a lot of extra effort to ensure everyone she speaks to comes away with complete satisfaction. Throughout our relationship, Sharmen has demonstrated great perseverance and initiative. She is not only interested in and motivated to learn new material, but puts great work into assimilating it to her own experience and developing her own ideas about each topic she discusses.

Sharmen is unquestionably an exceptional candidate for any position for which she strives. Any organization would greatly benefit from the value that Sharmen Lane provides. She has proven herself to have the perseverance and initiative, and the intellectual creativity necessary to satisfy every audience. I would therefore highly recommend Sharmen Lane. **AUTHENTIC** and **THE REAL DEAL** describe her best. She will be an extremely positive asset to your program.

If I can be of any further assistance, or provide you with any further information, please do not hesitate to contact me.

David Reinholtz

LoanOfficerschool.com